# STARTUP STATE

**BRAND GUIDELINES** 







### WHO WEARE



#### WHO WE ARE

#### OUR NAME

### **STARTUP** STATE

#### **Startup State Initiative**

The "Startup State Initiative" (capitalized) refers to the brand directive and should be used when referring to the overall program. You may refer to Utah as the "Startup State" or "Startup Capital of the World" (capitalized), which is our preferred way to describe Utah. The Startup State Initiative highlights the state's robust entrepreneurship community and elevates it to new heights. The Initiative aims to set a new global standard for innovation and entrepreneurship.

Gov. Cox requested the development of the Initiative in consultation with the Governor's Office of Economic Opportunity (GOEO), and with the support of the state's first entrepreneur-in-residence, Brad Bonham.

#### **The Initiative**

When a shortened version of "Startup State Initiative" is needed, you may use "Initiative" (capitalized), e.g. "the Initiative," "this Initiative," "our Initiative." Avoid referring to the program as the "Startup Initiative." Use either the full name, "Startup State Initiative" (preferrable on first mention), or the shortened "Initiative" for subsequent mentions.

#### WHO WE ARE

#### OUR VOICE



#### Voice

Brand voice refers to the way a brand shows its personality through its words. The Startup State Initiative brand is bold, innovative, pioneering, and hopeful in all its messaging. The brand is also supportive and empowering for those on the entrepreneur journey. These ideals should be kept in mind when producing any public-facing communications.



#### Tone

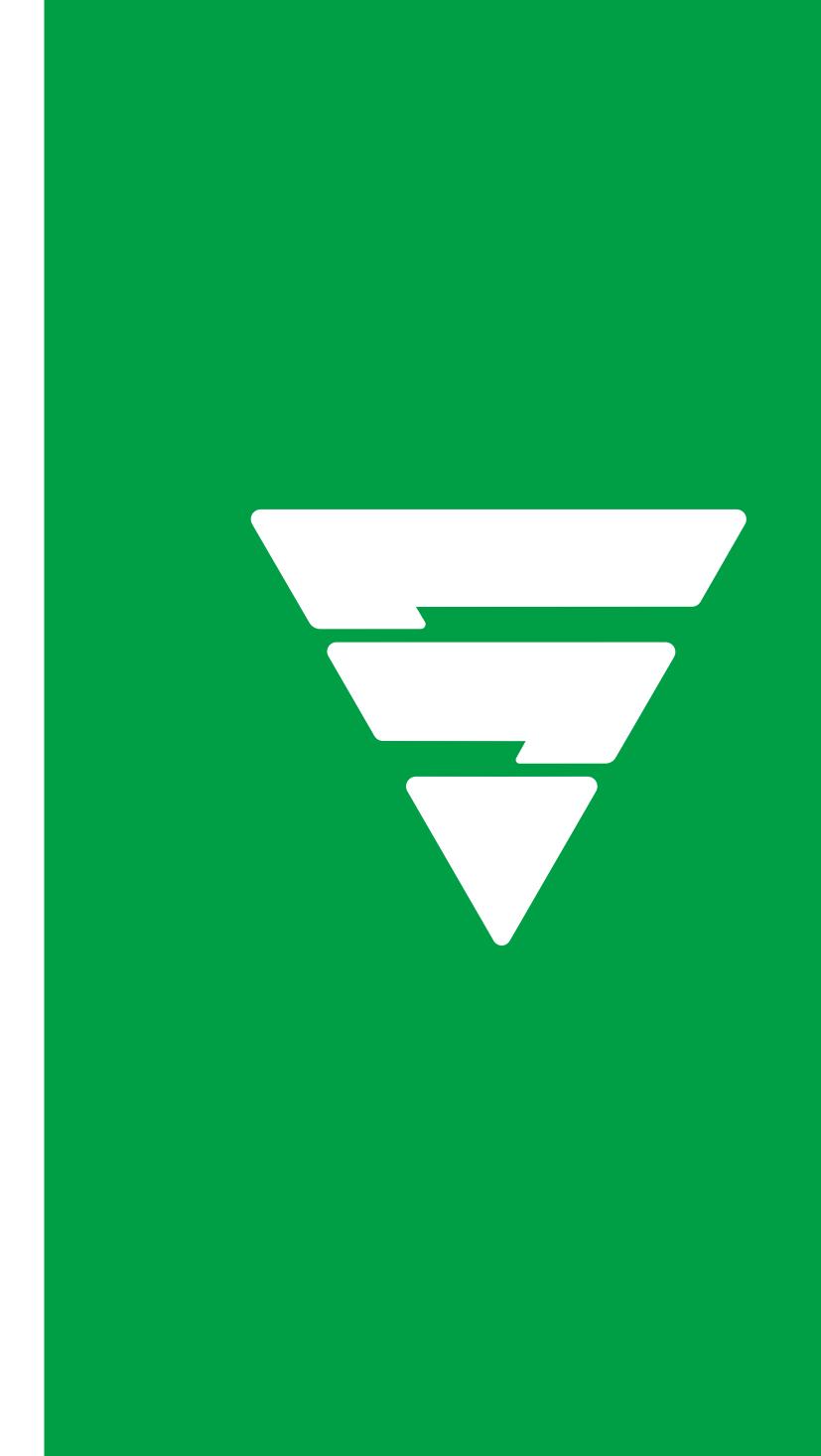
Tone refers to the emotional quality or attitude conveyed in writing. While a brand voice remains constant, tone may shift depending on the situation, audience, and purpose. For example, tone may shift from causal to friendly or serious to humorous. For the Startup State Initiative, tone should generally remain professional and welcoming.



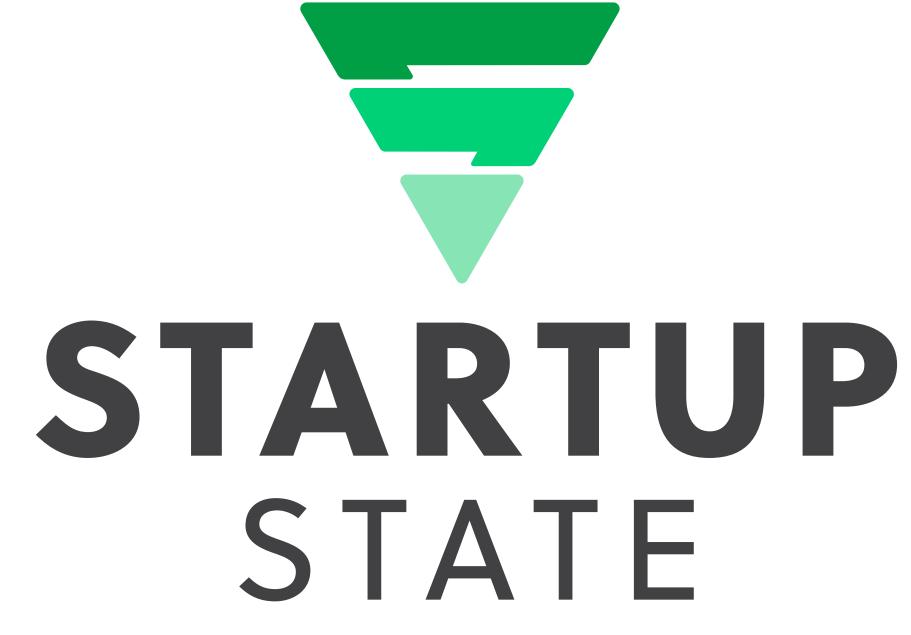
#### **AP Style**

When questions about writing style arise, refer to the Associated Press (AP) style guide for journalists, which is the industry standard for journalism and news writing. Some guiding principles behind AP style are consistency, clarity, accuracy, and brevity. One exception is that the Initiative uses serial commas for legibility.



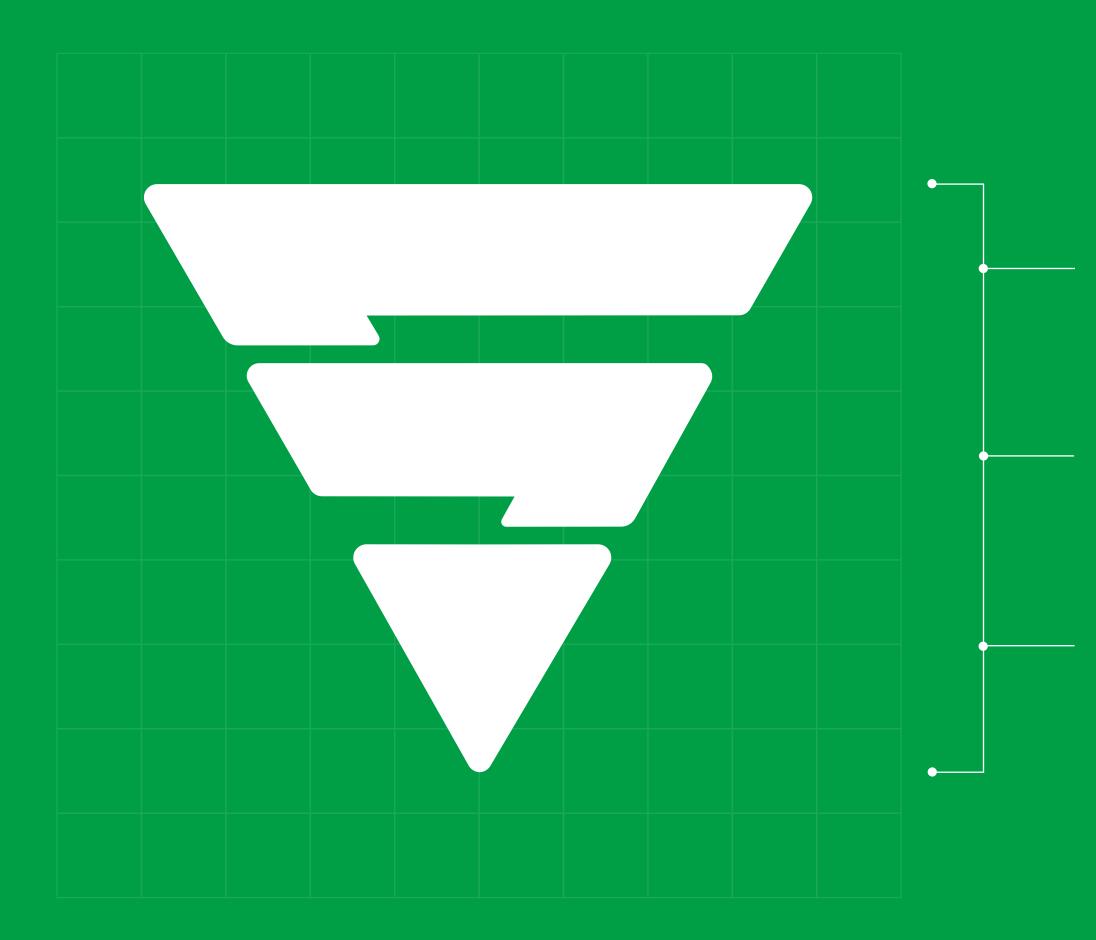


#### DESIGN



05

MARK



06

#### Pathway

leading business owners along the journey of entrepreneurship

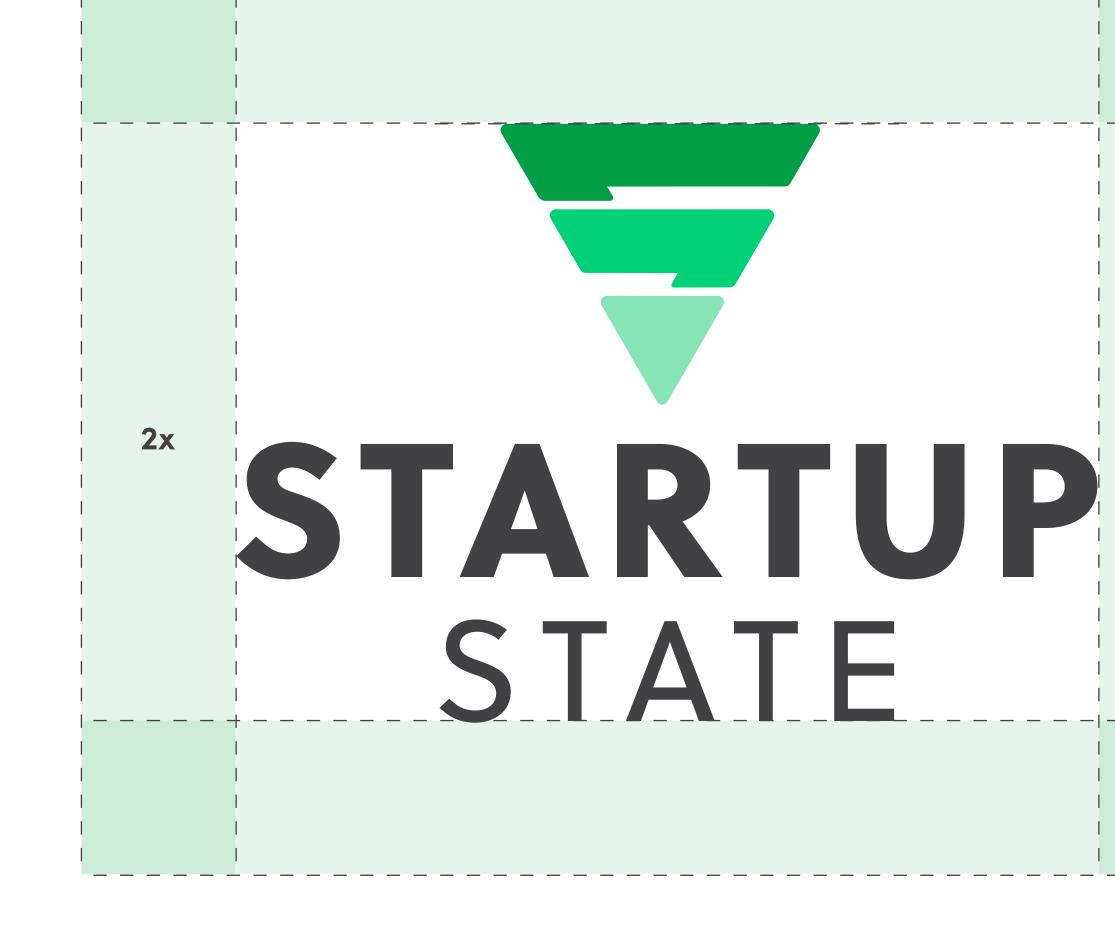
Arrow

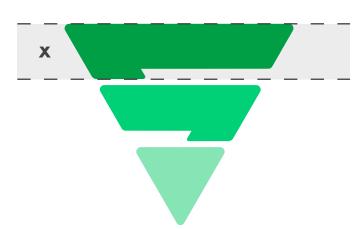
guiding business owners in the right direction

Marker

to encourage people to "Start Something Here"

#### CLEAR SPACE





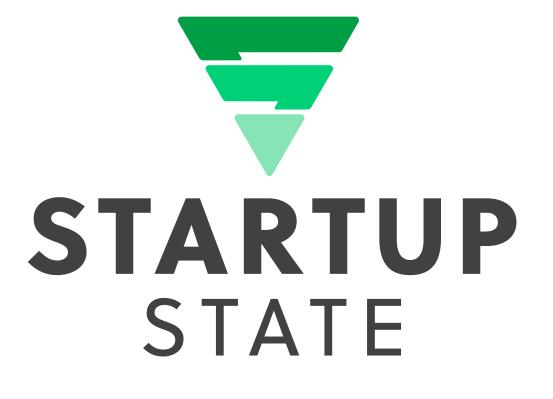
To get the clear space for the logo, take the height of the darker green path and multiply it by 2.



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#### ΜΑΙΝ

Stacked





#### Minimum size

Web: 100px high Print: .5" high

#### Horizontal

### **STARTUP** STATE

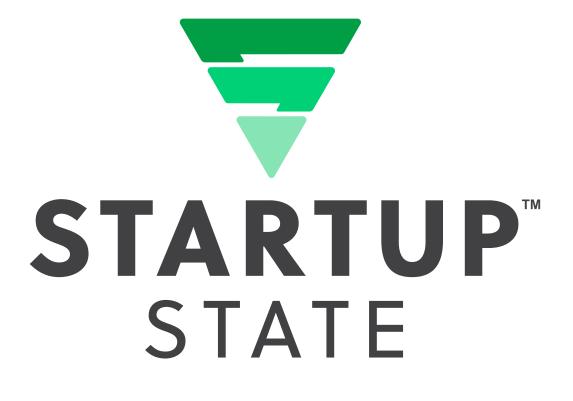


#### Minimum size

Web: 190px wide Print: 1" wide

#### T R A D E M A R K

Stacked





#### Minimum size

Web: 100px high Print: .5" high

#### Horizontal

# **STARTUP**<sup>TM</sup>



#### Minimum size

Web: 200px wide Print: 1.25" wide

#### TAGLINE

#### Stacked





#### Minimum size

Web: 130px high Print: .9" high

\*Except if tagline width is extended to equal width of logo for readability purposes.

#### Horizontal

### **STARTUP** STATE

#### **Start Something Here**



#### Minimum size

Web: 210px wide Print: 1.5" wide

Left align with Startup State text,
 do not center align to logo.\*



#### Stacked





#### Minimum size

Web: 130px high Print: .9" high

\*Except if URL width is extended to equal width of logo for readability purposes.

#### Horizontal

### **STARTUP** STATE

#### startup.utah.gov



#### Minimum size

Web: 210px wide Print: 1.5" wide

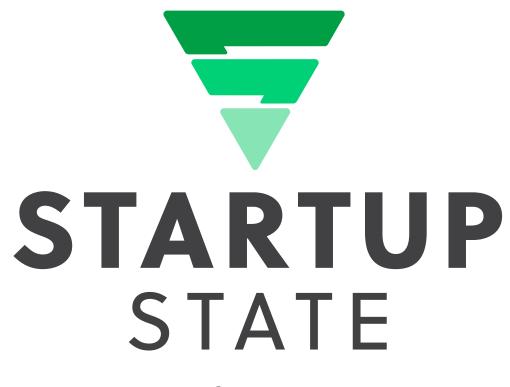
Left align with Startup State text,
 do not center align to logo.\*



11

#### A UTAH INITIATIVE

Stacked



A Utah Initiative



#### Minimum size

Web: 130px high Print: .9" high

\*Except if "A Utah Initiative" width is extended to equal width of logo for readability purposes.

Horizontal

### **STARTUP** STATE

#### A Utah Initiative



#### do not center align to logo.\*



#### PARTNER

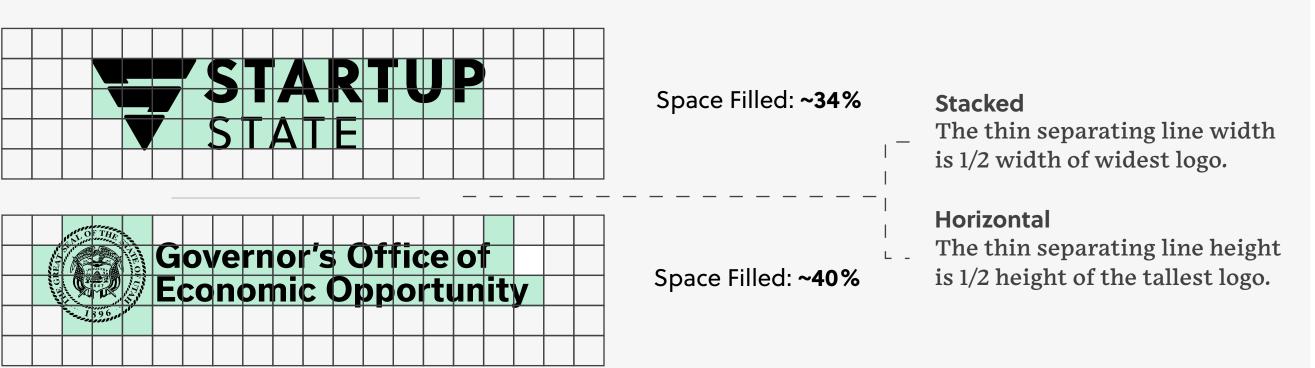
**Stacked** 

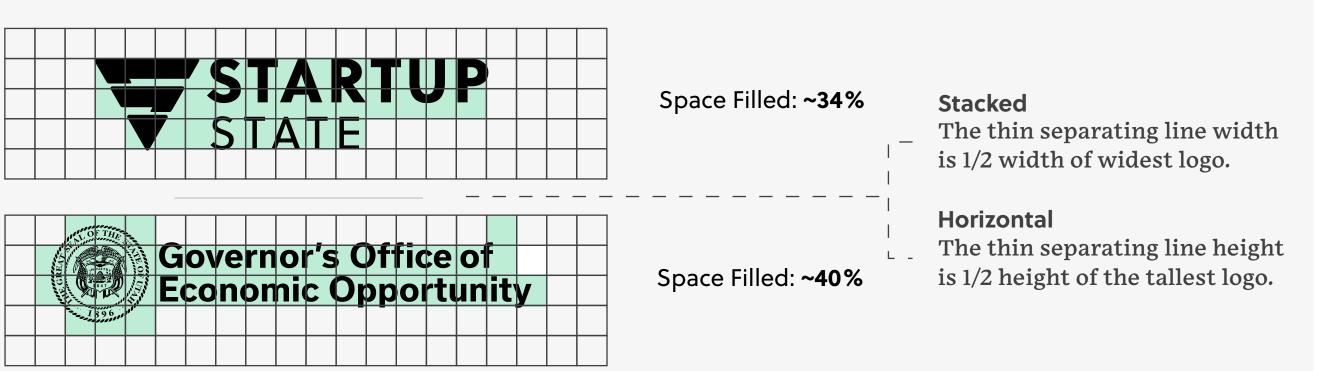




When pairing logos, be sure to adjust their size to be visually balanced.

In this example, GOEO's logo is slightly larger to accomodate the smaller text in relation to their mark.





#### Horizontal

#### **STARTUP** STATE



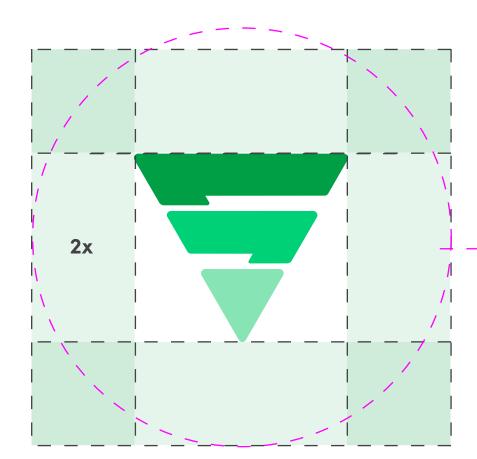
#### **Governor's Office of Economic Opportunity**

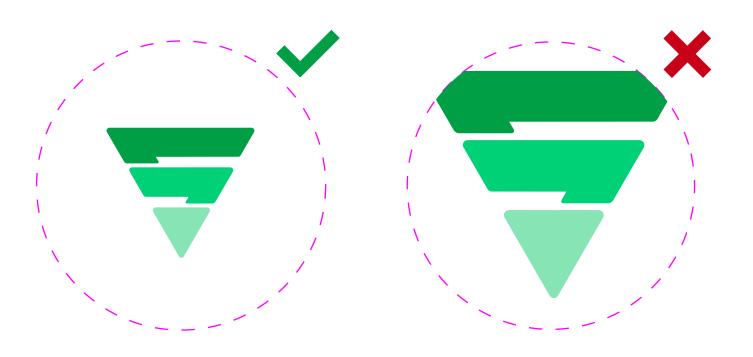
#### ICON-ONLY

#### Clear Space

Clear space rules from page 7 apply to icon-only use.

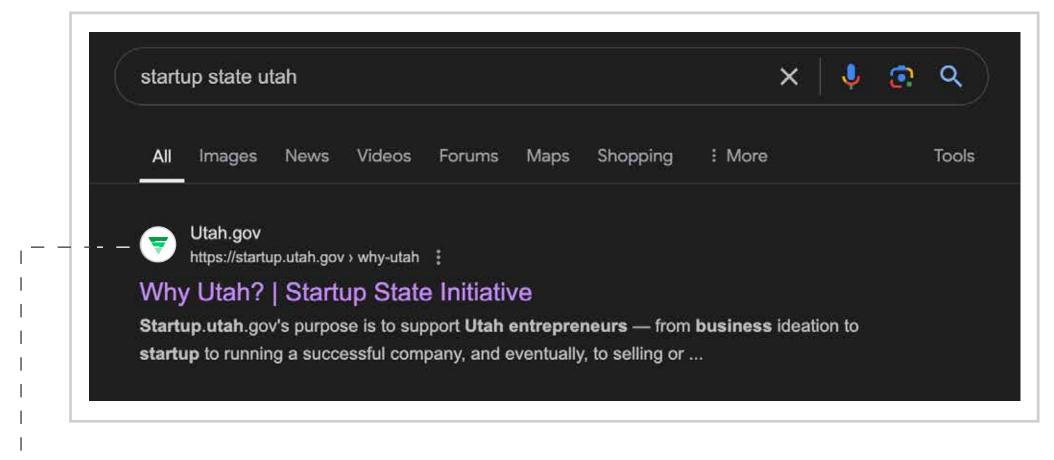
When applying clear space inside of a circle, the circle will extend above the max height of the clear space allowance. This allows for the icon to be visually centered in the circle.





	100% 💻
Startup State	

#### LOGO IN USE



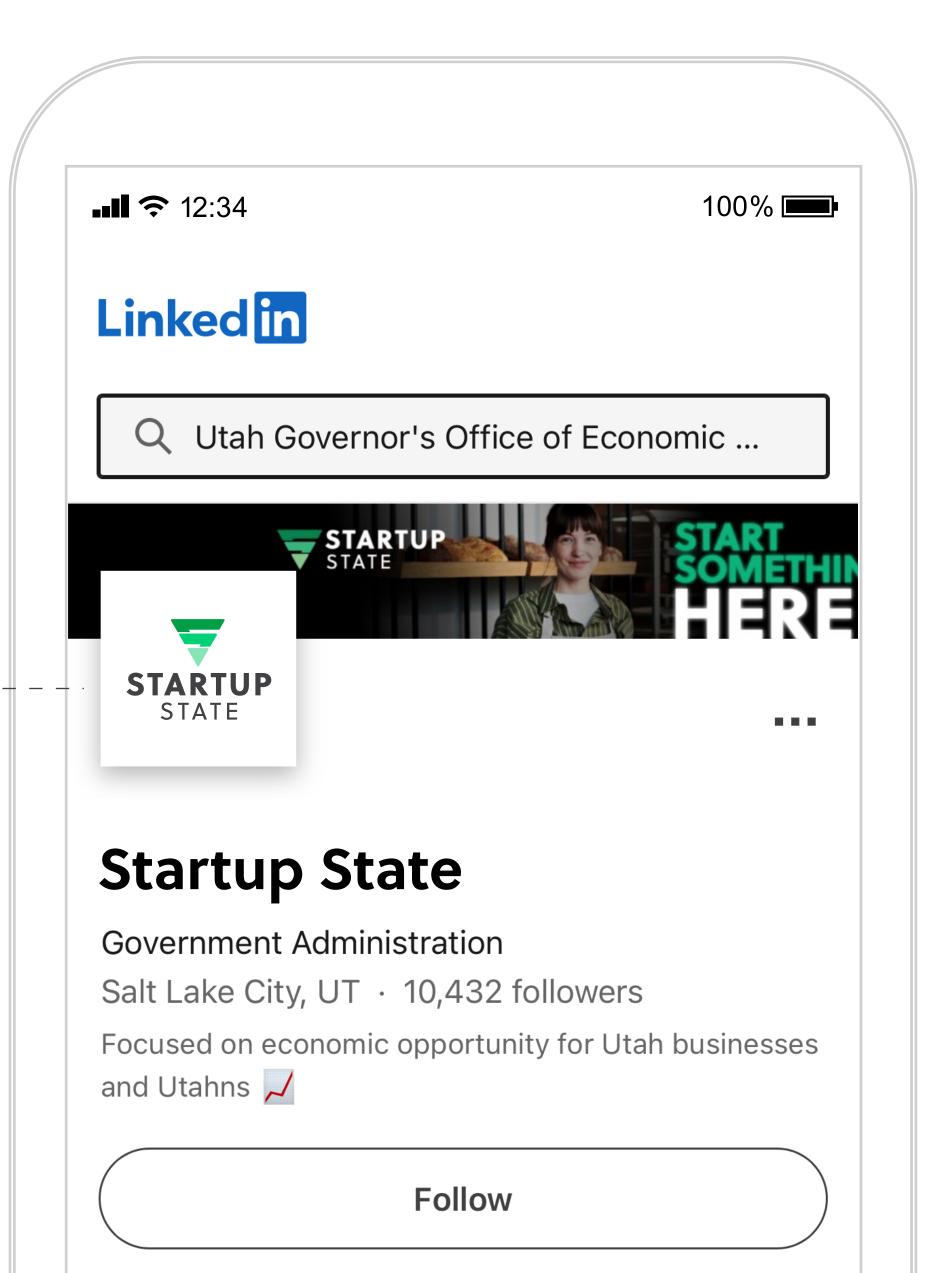
#### - Favicon

A **favicon** (short for favorite icon), also known as a **shortcut icon**, **website icon**, **tab icon**, **URL icon**, or **bookmark icon**, is a file containing one or more small icons associated with a particular website or web page.

Startup State uses our icon-only logo for favicon applications.

#### Social Media -

If a social media profile picture space is square, use of both the Startup State stacked logo and icon-only logo is allowed. If the profile picture space is circular, only use the Startup State icon-only logo (*reference page 14*).



#### COLORS

#### **Full Color**

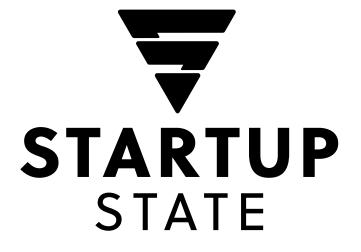


**Alternative Colors** 

REVERSE

STARTUP STATE

**BLACK** 



**REVERSE TEXT** 





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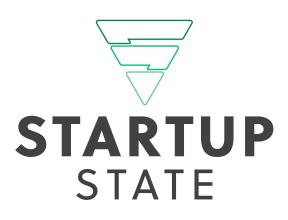
#### **DON'TS**



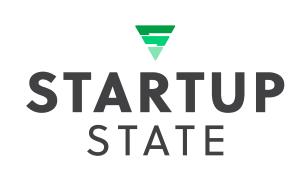
DO NOT reconfigure the logo in any way



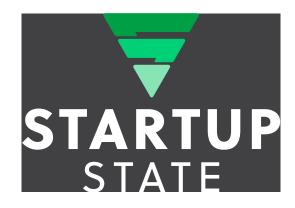
DO NOT recolor the logo



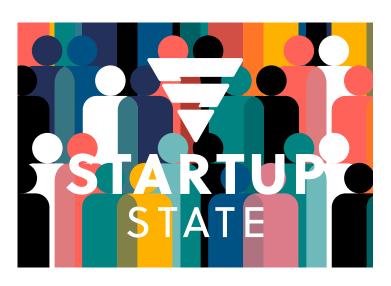
DO NOT outline the logo



DO NOT resize any part of the logo



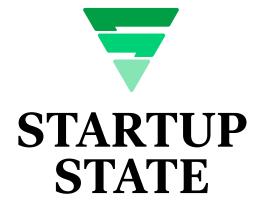
**DO NOT** ignore logo clear space



DO NOT place logo on busy background



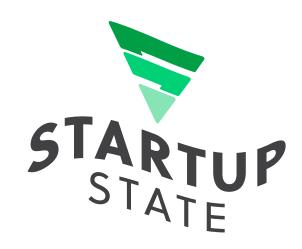
DO NOT rotate any part of the logo



DO NOT change the font



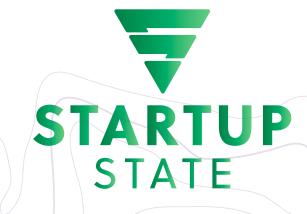
DO NOT stretch the logo in any direction



**DO NOT** warp or apply filters to the logo



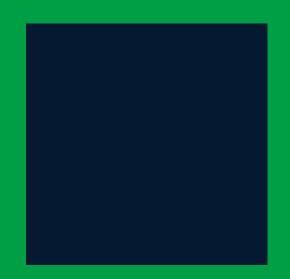
DO NOT use backgrounds with insufficient contrast

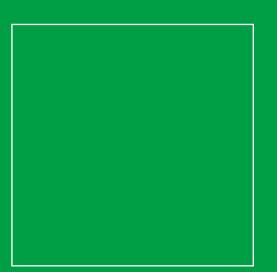


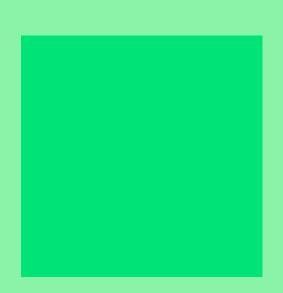
DO NOT apply gradients to logo

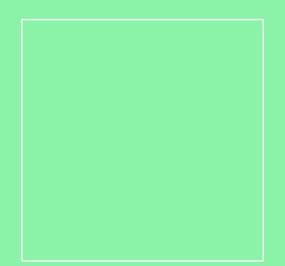


# COLORS









#### COLORS

#### COLOR PALETTE

#### Primary

	Onyx		Midn	ight Blue	Vibra	nt Green	Brigh	t Green	Lig
	Опул		Mian	ight blue	VIDIA		brigh	Green	
	PMS:	4287 C	PMS:	351 C	PMS:	7482 C	PMS:	7479 C	PM
	HEX:	414042	HEX:	0A192E	HEX:	00A24C	HEX:	13DF81	HE
	RGB:	65, 64, 66	RGB:	10, 25, 46	RGB:	0, 162, 76	RGB:	19, 223, 129	RGI
	CMYK:	68, 62, 58, 46	CMYK:	94, 81, 51, 64	CMYK:	95, 2, 100, 0	CMYK:	80, 0, 81, 0	СМ
7	<b>′5</b> %								
	50%								
2	25%								

The Startup State Initiative derives its color palette from two sources. First, the colors are inspired by a sense of technology and forward movement. Second, they're derived from Utah's "dark sky" areas, of which Utah has the highest concentration.

#### Secondary

#### ight Green **Vibrant Blue Bright Blue** Purple 351 C NS: PMS: **2728 C** PMS: **2191 C** PMS: **2665 C** A3F0AE EX: HEX: HEX: HEX: 8E32F5 0021FF 0D9DFF 163, 240, 174 GB: RGB: **13, 157, 255** RGB: RGB: **142, 50, 245** 0, 33, 255 MYK: **41, 0, 49, 0** CMYK: **87, 74, 0, 0** CMYK: **75, 29, 0, 0** CMYK: **61, 78, 0, 0**

Platinum	Orange	Yellow
PMS: <b>427 C</b> HEX: <b>D3D4D9</b> RGB: <b>211, 212, 217</b> CMYK: <b>16, 12, 9, 0</b>	PMS: 1645 C HEX: FF6840 RGB: 255, 104, 64 CMYK: 0, 79, 83, 0	PMS: 2010 C HEX: FFAD00 RGB: 255, 173, 0 CMYK: 0, 40, 100, 0







#### **BRAND FONTS**

# Soleil

A tranquil and fresh geometric sans serif font family for clear text and headlines.

Available on Adobe Fonts fonts.adobe.com/fonts/soleil Soleil - Regular Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789!@#\$%^&\*()\_

Soleil - Semi Bold Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789!@#\$%^&\*()\_

Soleil - Bold Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789!@#\$%^&\*()\_

Soleil - Extra Bold Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789!@#\$%^&\*()\_

**BRAND FONTS** 

# Embury Text

A strong and unique serif font that offers an unexpectedly immersive experience to the reader.

Available on Adobe Fonts fonts.adobe.com/fonts/embury-text Embury text is our brand serif font. We use this font in body copy and in logo lockups with our URL and tagline. Use this font as call-out and header type sparingly.

Embury Text - Light Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789!@#\$%^&\*()\_

Embury Text - Regular Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789!@#\$%^&\*()\_

Embury Text - Italic Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789!@#\$%^&\*()\_

Embury Text - Bold Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789!@#\$%^&\*()\_

WEB FONT

# Source Sans 3

#### Sans serif typeface intended to work well in user interfaces.

Available on Adobe & Google Fonts fonts.adobe.com/fonts/source-sans-3 fonts.google.com/specimen/Source+Sans+3 Web fonts are optimized for use on websites. Our web font, Source Sans 3, is used in our website to ensure readability and scalability.

Source Sans 3 - Regular Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0 1 2 3 4 5 6 7 8 9 !@#\$%^&\*()\_

Source Sans 3 - Semi Bold Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0 1 2 3 4 5 6 7 8 9 !@#\$%^&\*()\_

Source Sans 3 - Bold Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0 1 2 3 4 5 6 7 8 9 !@#\$%^&\*()\_

Source Sans 3 - Black

Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0 1 2 3 4 5 6 7 8 9 !@#\$%^&\*()\_

# Helvetica Neue

Versatile and timeless font that can be effectively used as both a heading and body copy.

Available as a system font on MacOS

# Georgia

A classic serif typeface that appears elegant but legible when printed small or on low-resolution screens.

Available as a system font on MacOS

System fonts are fonts that are already installed on a user's device and are compatible with the device's operating system. Use these fonts only when sharing editable text documents between people who do not have the brand fonts downloaded.

Helvetica Neue - Regular Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0 1 2 3 4 5 6 7 8 9 !@#\$%^&\*()\_

#### Helvetica Neue - Bold Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0 1 2 3 4 5 6 7 8 9 !@#\$%^&\*()\_

Georgia - Regular

Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0 1 2 3 4 5 6 7 8 9 !@#\$%^&\*()\_

Georgia - Bold

Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0 1 2 3 4 5 6 7 8 9 !@#\$%^&\*()\_



### BRAND ELEMENTS



#### **BRAND ELEMENTS**

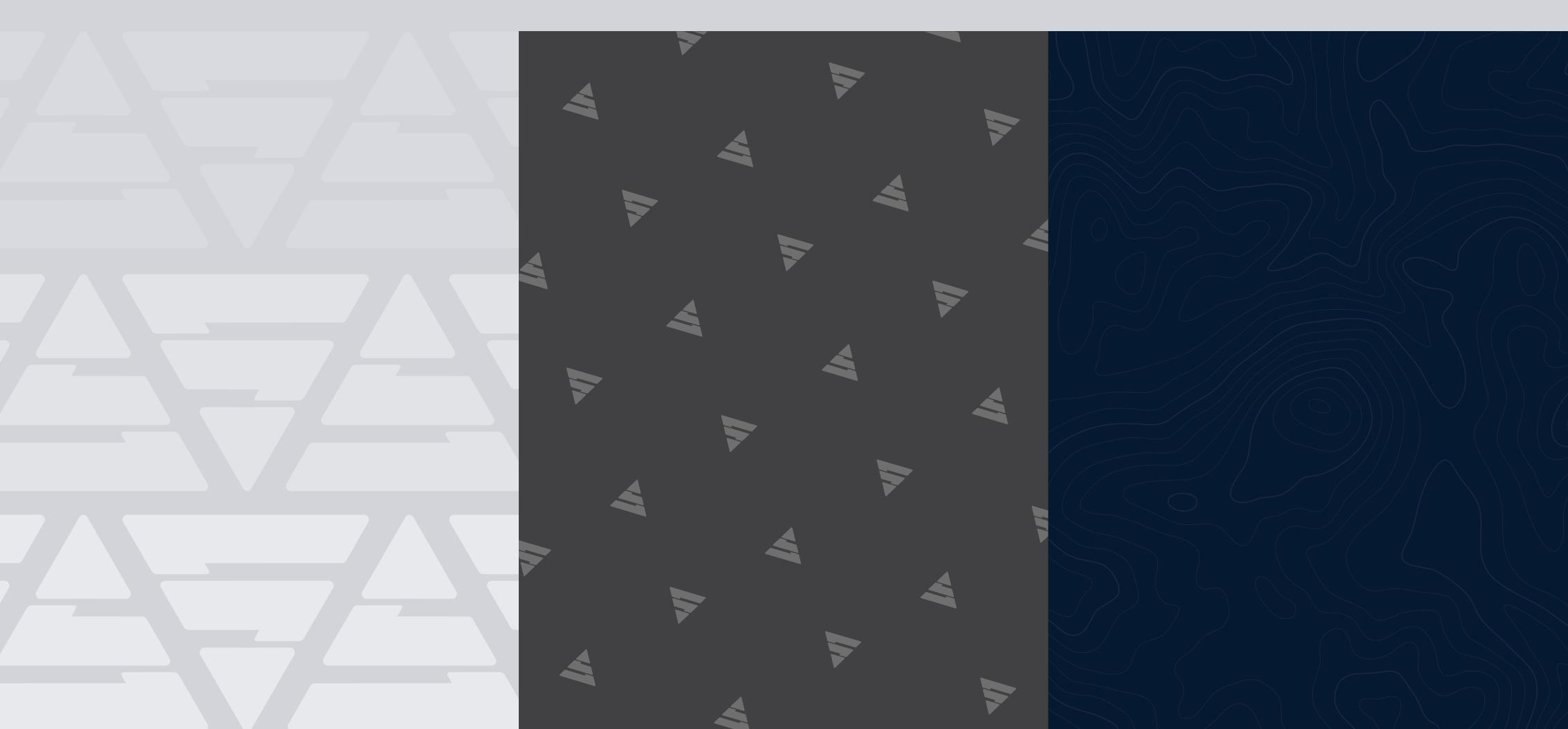
#### PATTERNS

#### Large Gradient

The bottom row of our logo mark starts at 50% opacity, the middle row is 35%, the top row is 25%.

#### Small Icon

This pattern features our logo mark in diagonal rows in alternating directions.

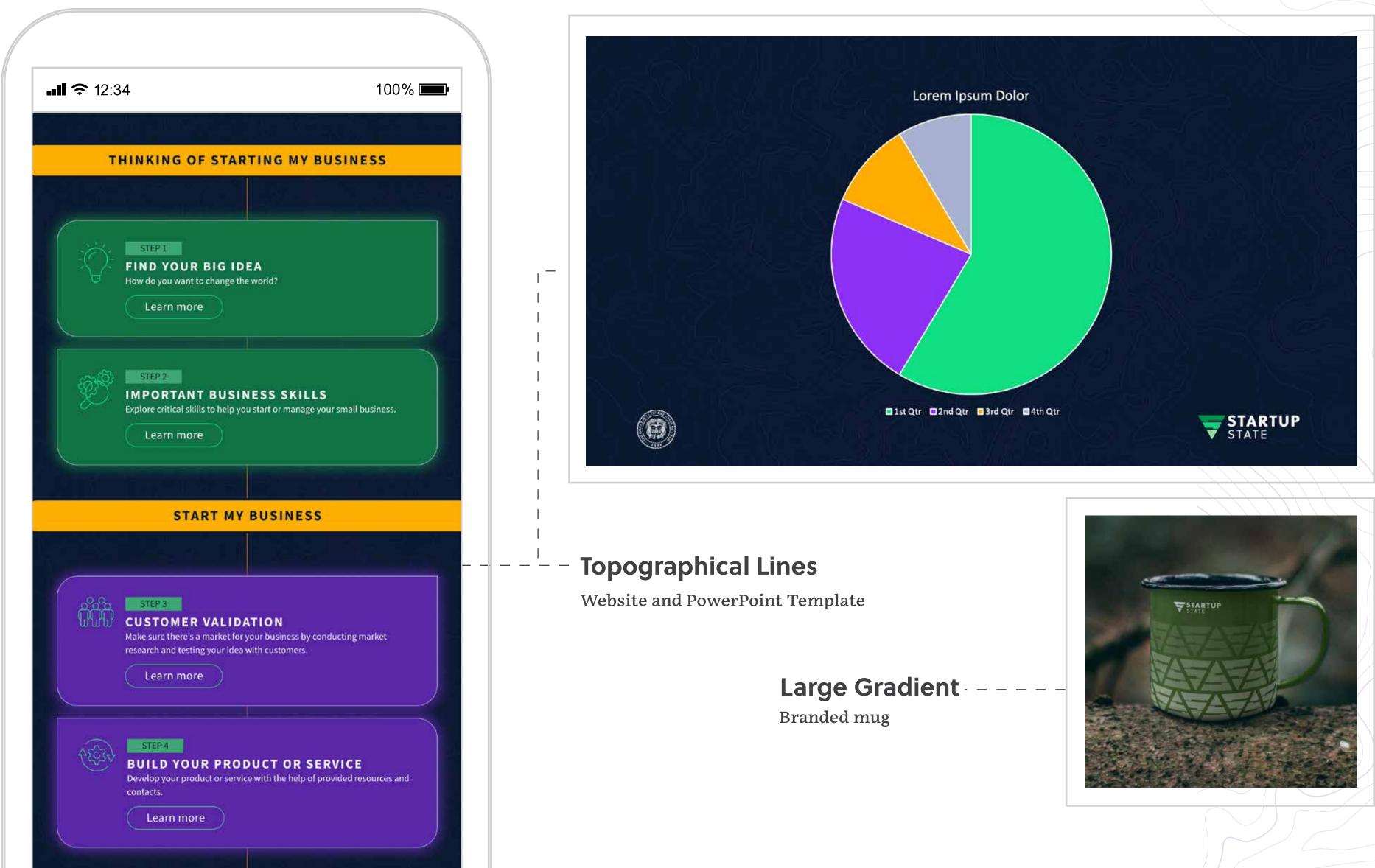


#### **Topographical Lines**

Our topographical lines use varied line weights and are always purple (at 20% opacity) on midnight blue

#### **BRAND ELEMENTS**

#### PATTERNS IN PRACTICE





#### BRAND ELEMENTS

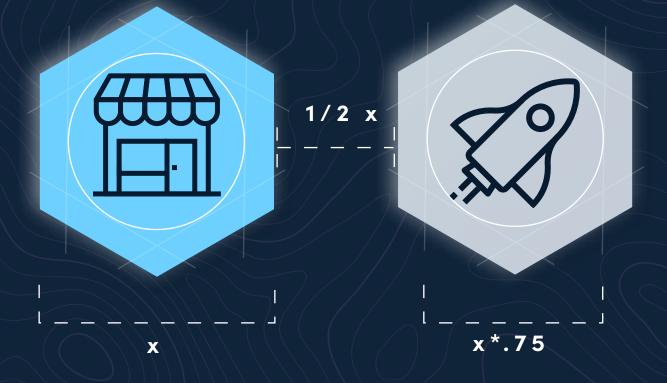
#### ICONS

#### Hexagonal Icon

Use icons in glowing hexagonal boxes to create emphasis. Always allow sufficient padding around the icon and between the boxes.







#### Monoline Icon

Use stand-alone monoline icons of a medium weight to organize sections and guide the viewer.







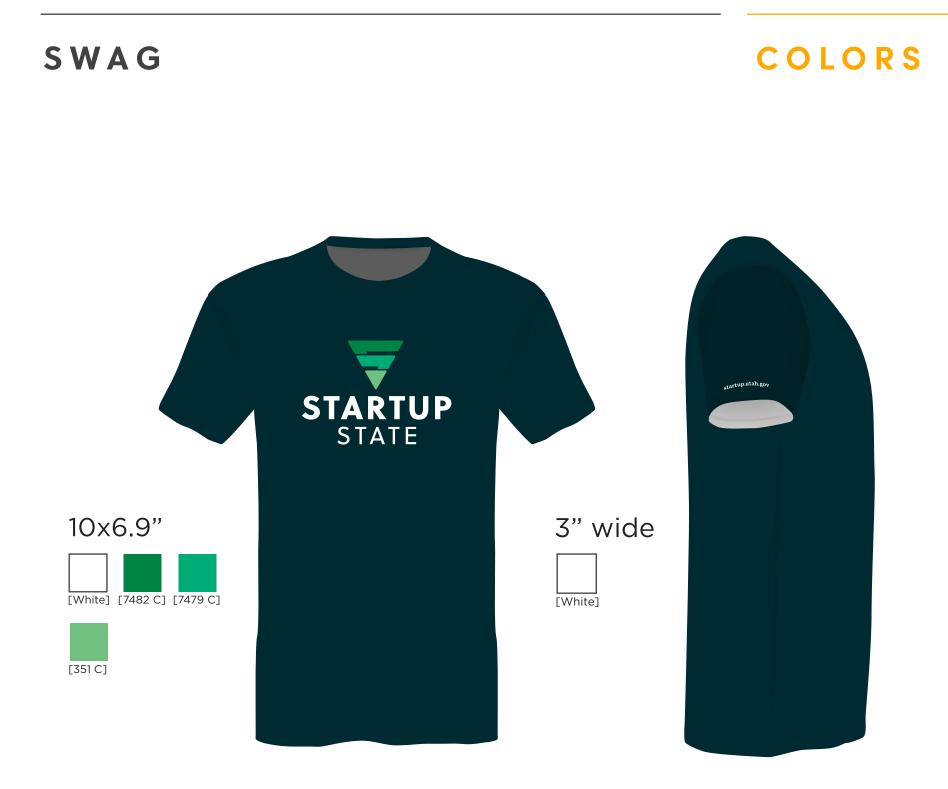


### SWAG

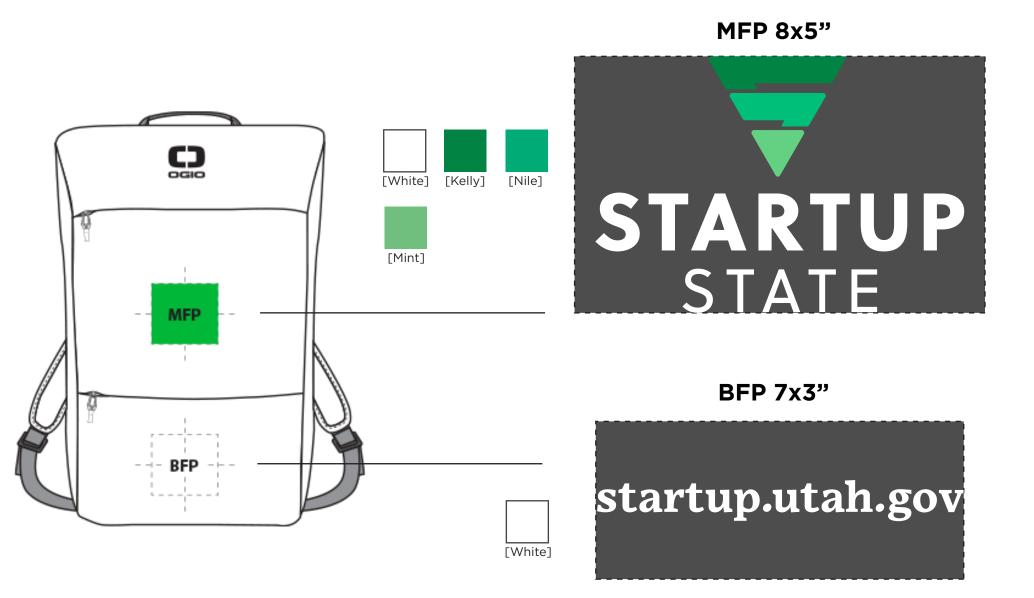




Startupat



**Screen Print** For screen printing, refer to PMS colors.



#### Embroidery For embroide

For embroidery, refer to Robison-Anton Thread Chart. Brand colors are as follows:

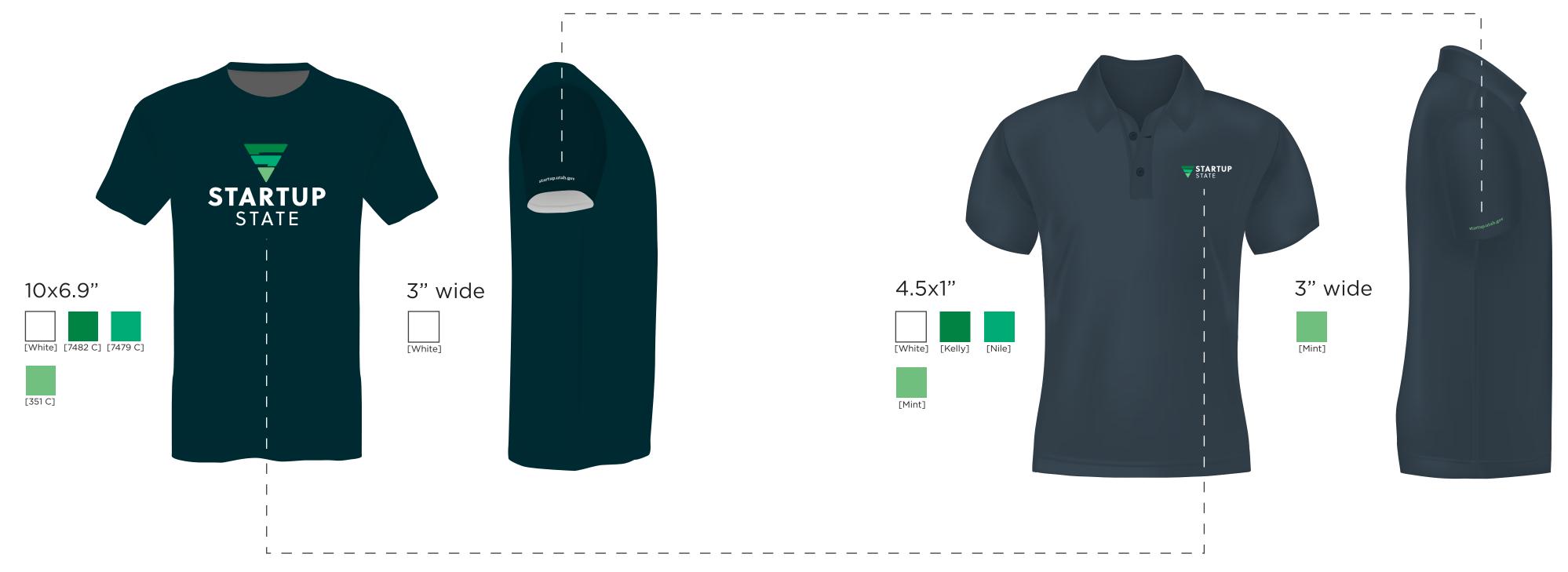
Vibrant Green = Kelly Bright Green = Nile Light Green = Mint

#### SWAG

#### APPAREL

#### **Sleeve Decals**

people know how to reach us.



#### Logo Placement & Size

Both horizontal and stacked logos can be placed on the front of apparel items. Use the stacked logo large and centered or use the horizontal logo as a smaller decal.

#### Our URL, startupstate.utah.gov, can be placed horizonally on shirt sleeves to let

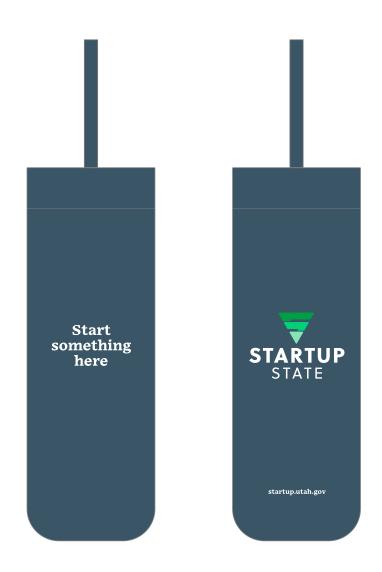
#### SWAG

OTHER

#### Stickers



Water Bottles



#### **Mint Tins**



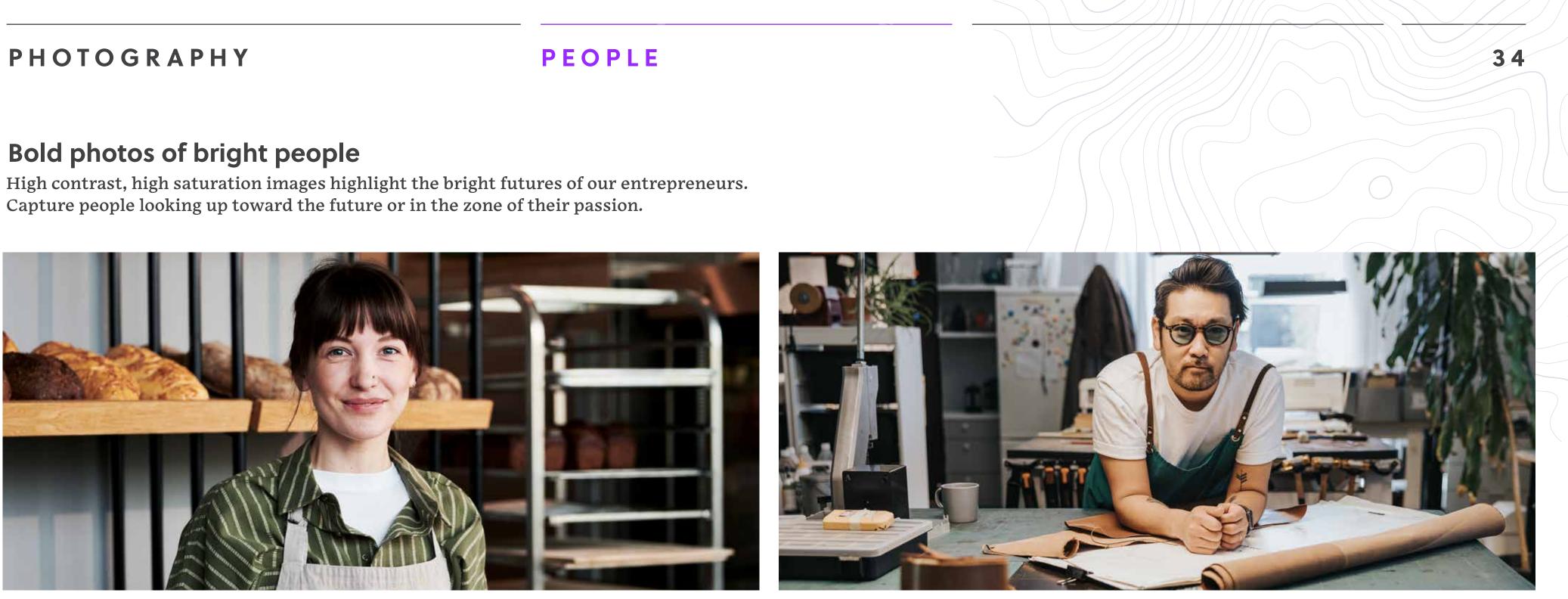
#### **Wireless Chargers**



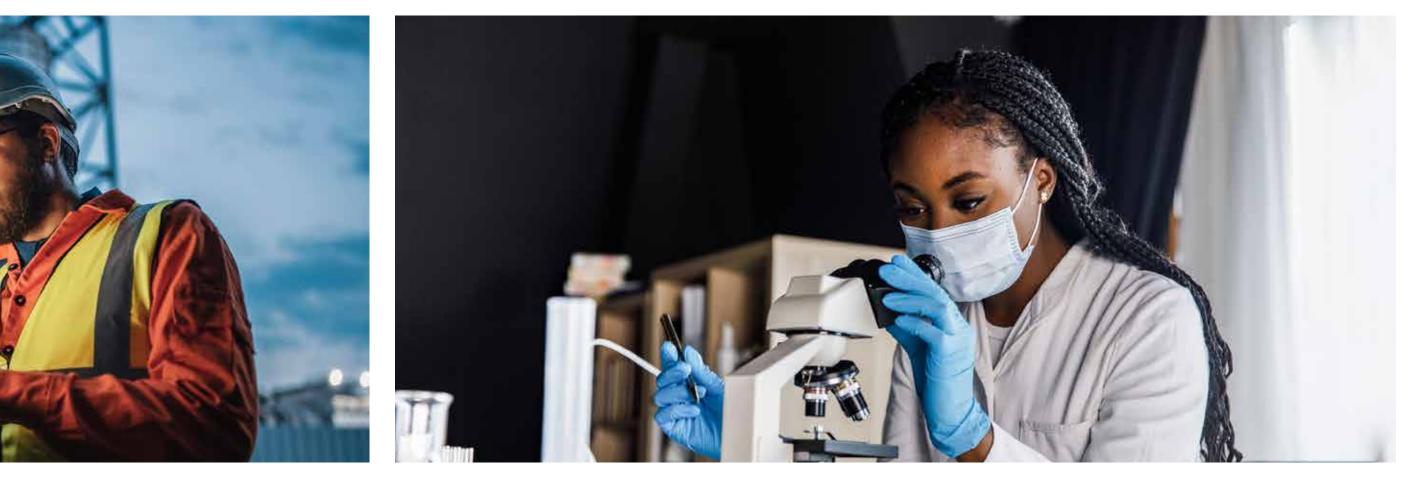


# PHOTOGRAPHY









#### PHOTOGRAPHY

#### LANDSCAPE

#### Show our Startup State

From all the stars symbolizing opportunity to the boots on the ground making things happen, show our beautiful state from soil to sky.







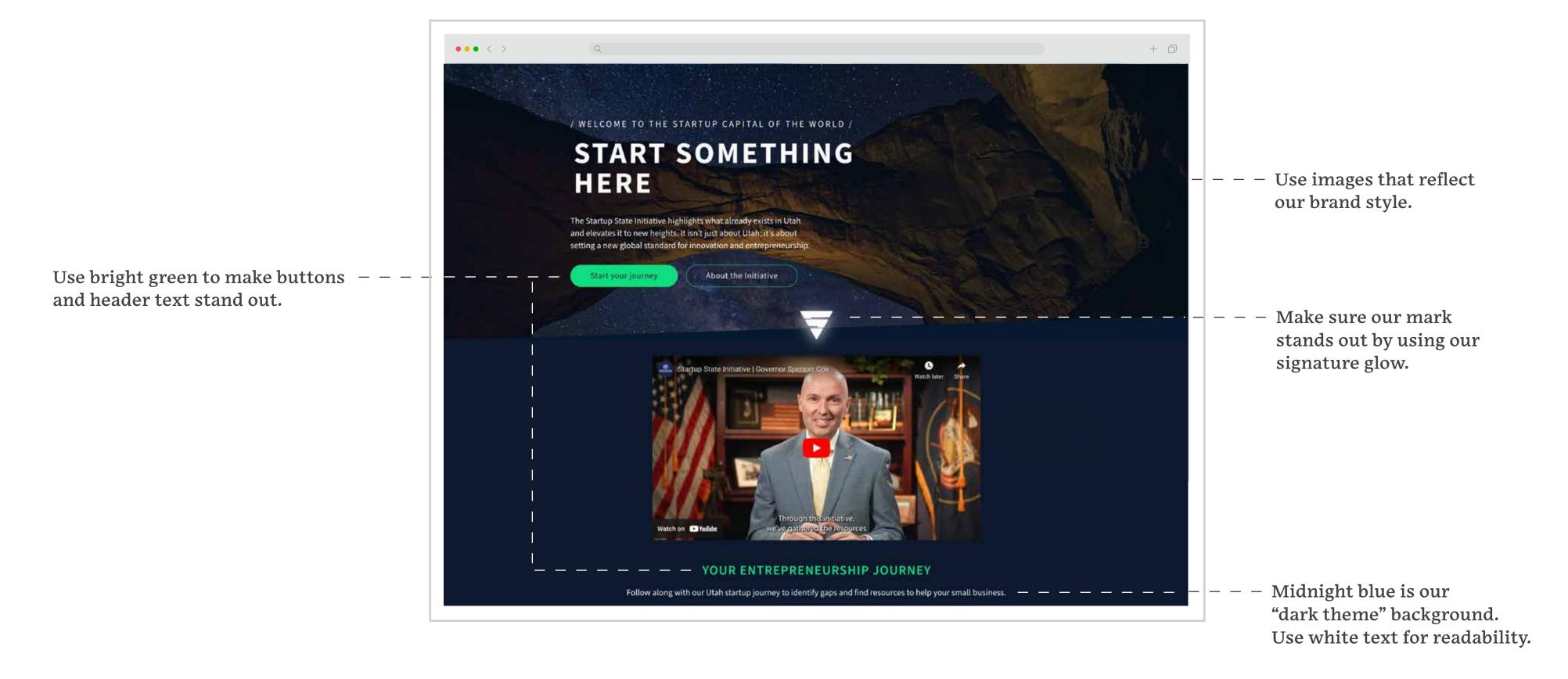


### WEBSITE



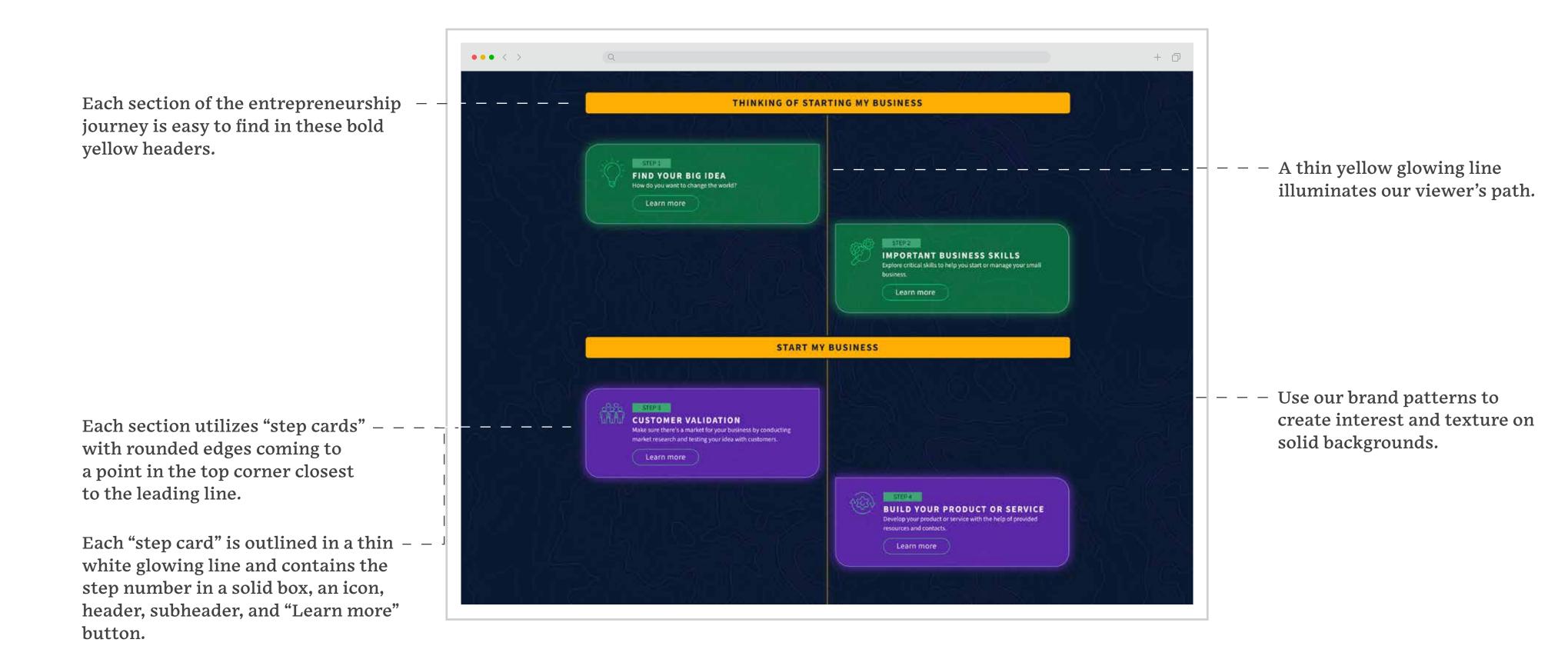
#### WEBSITE

#### **BASIC ELEMENTS**



#### WEBSITE

#### JOURNEY & CARDS





# Start Something Here Campaign IN PRACTICE

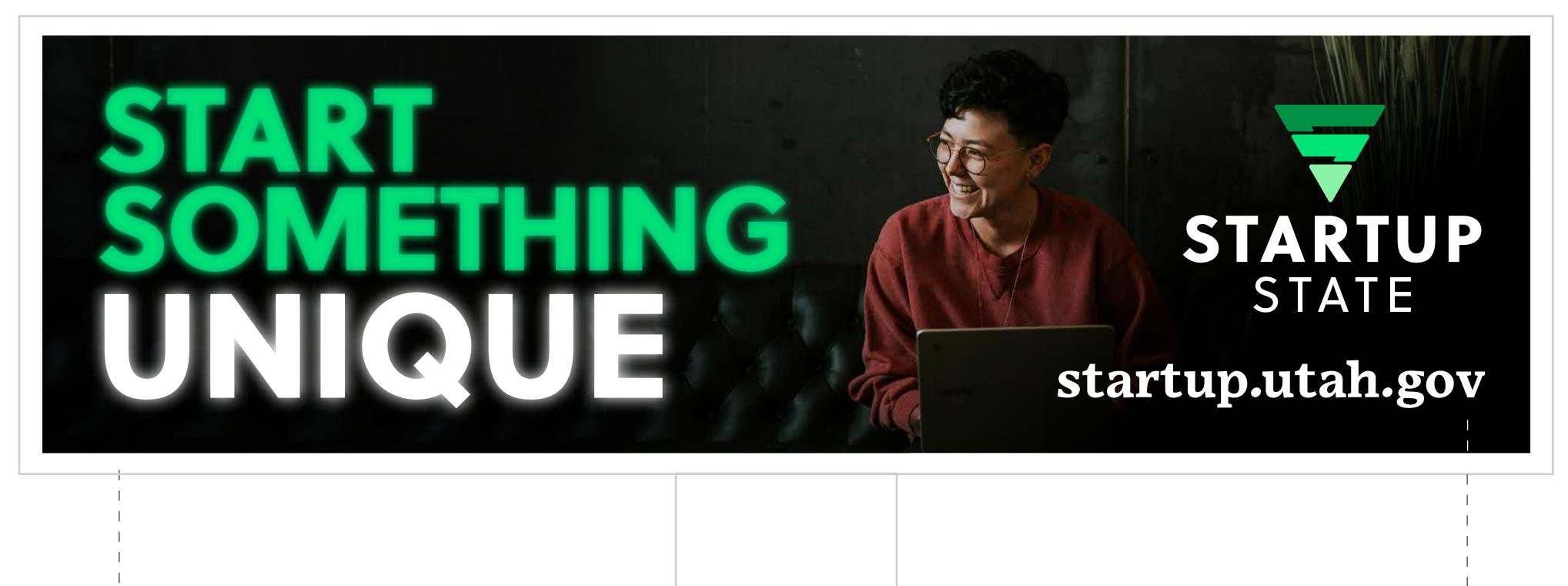
### START SOLEHING HEROIC

Start a business in Utah



#### OUTDOOR

#### Billboard



Use bold solid filled text to ensure easy readability at freeway speeds.

Billboard logo and URL lockups do NOT need to follow standard logo lockup guidelines. Adjust size for visibility.

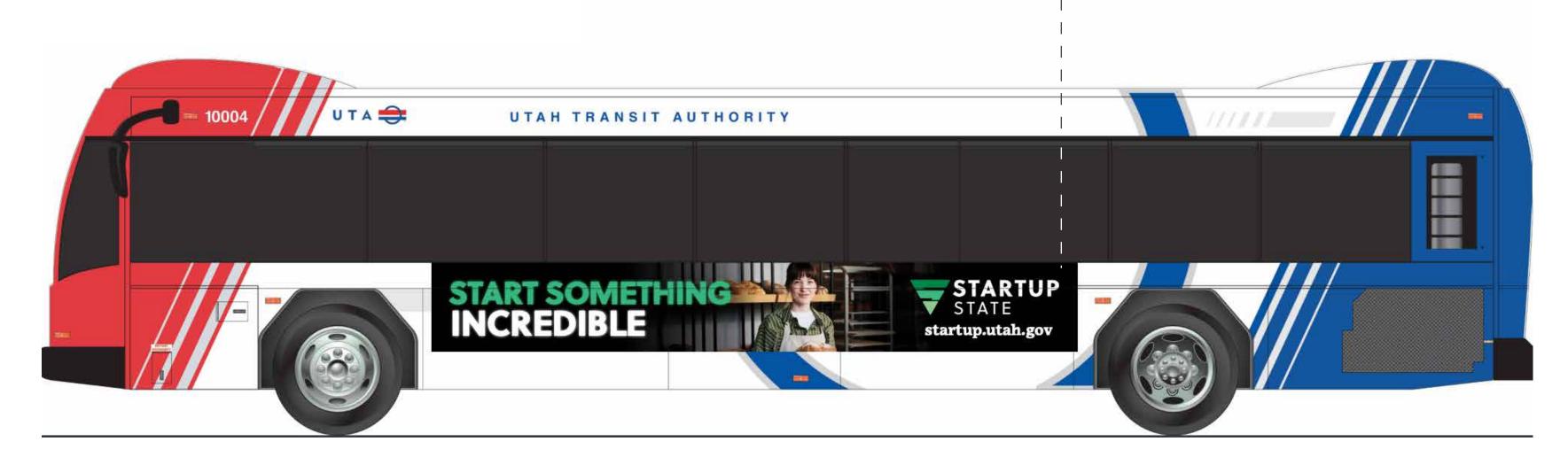
#### OUTDOOR

#### TRAX



Be mindful of gaps in design templates.

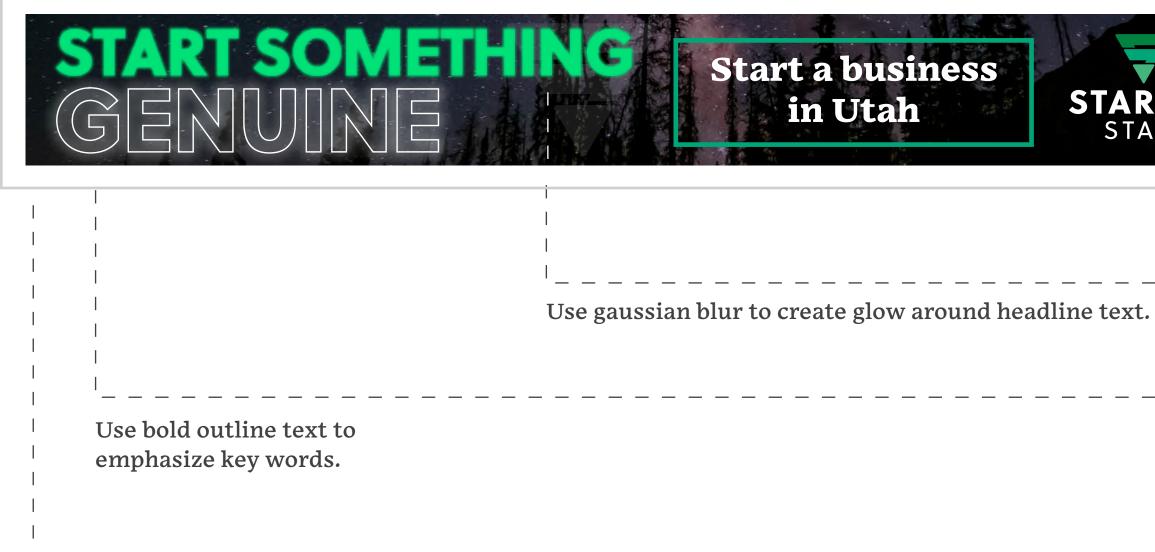
BUS



Make sure our logo and URL are large enough to be read while on the move.

#### DIGITAL

#### Banner Ads



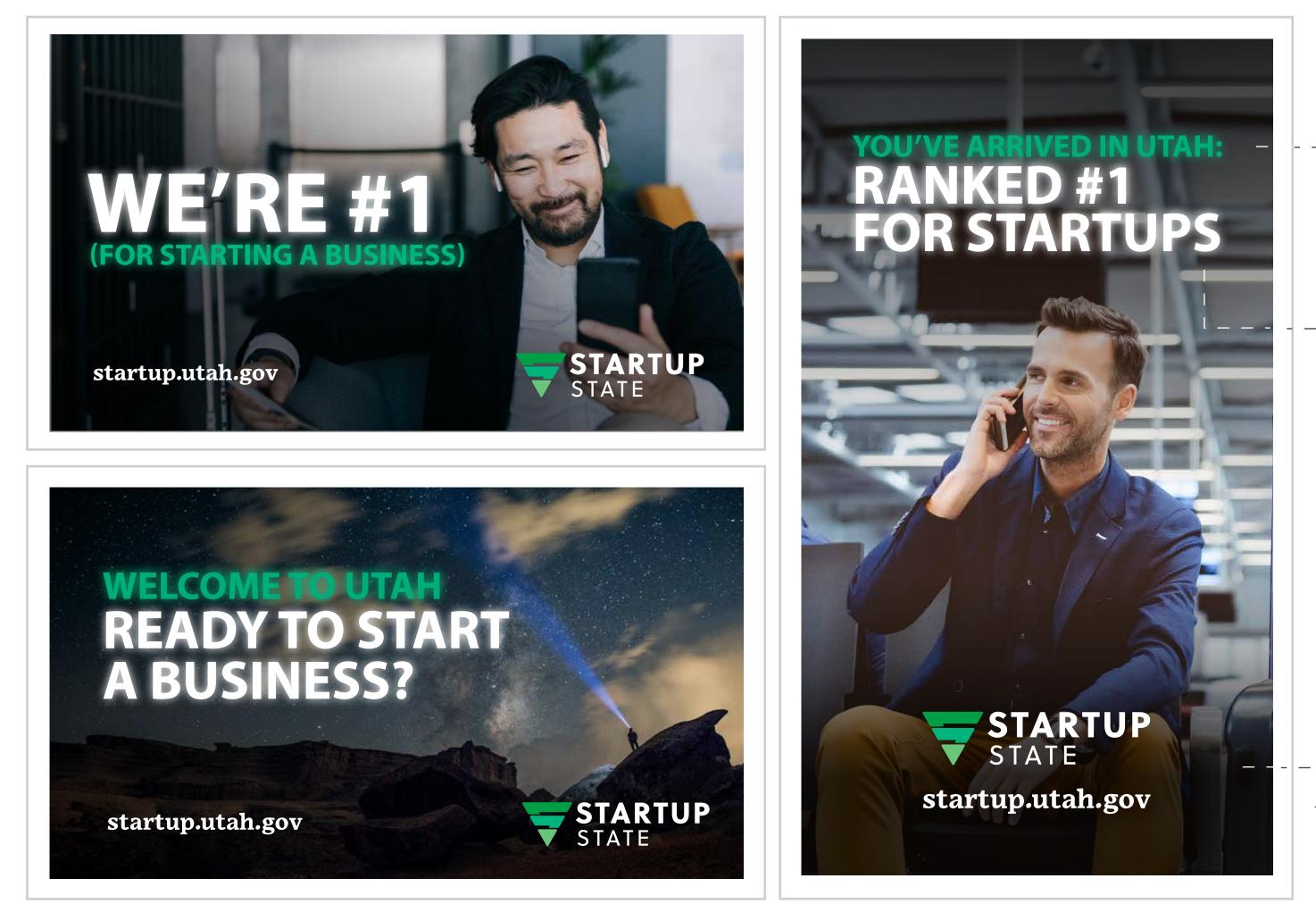
When short on space, use Utah landscape imagery instead of people.

STARTUP STATE Start a business in Utah Always include a call to action in an outlined box. **STARTUP** Always include our logo. – – – **V** STATE \_ \_ \_ \_

Use our logo mark as a watermark behind headlines to emphasize our brand.

#### DIGITAL

#### AIPORT CONCOURSE & BAGGAGE CLAIM



It's important to write copy that makes sense for the location of our ads. For example, this copy was created to engage with people arriving and departing from the Salt Lake City airport.

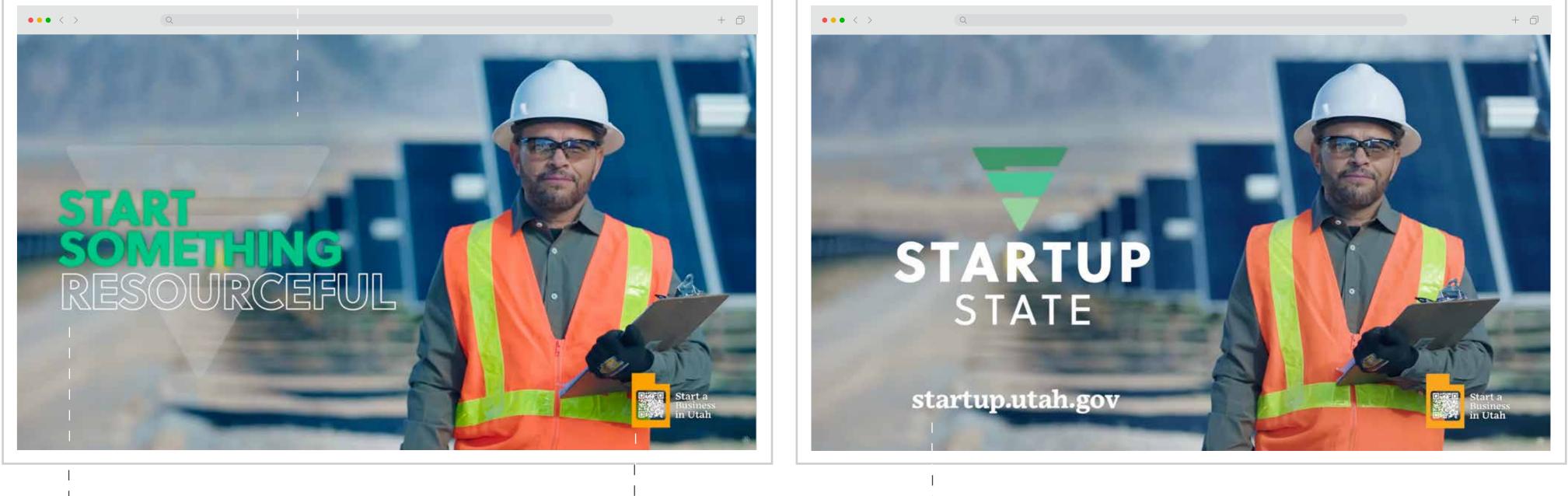
Keep language in context for where our ads will be shown.

Use bold solid filled type for sections of text exceeding one word.

Always include our logo and URL.

#### VIDEO

Use our logo mark as a watermark behind headlines to emphasize our brand.



Use bold outline text to emphasize key words.

Use QR bug with CTA to guide viewers to the website.

Use gaussian blur to create glow around headline text, logo, and URL.

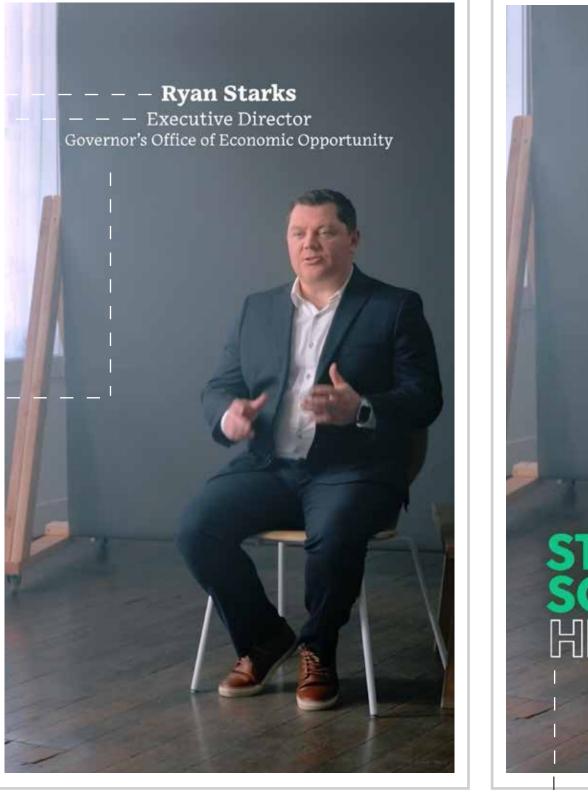
44

#### SOCIAL VIDEOS

Use Embury bold for name text. Their name should be the largest text on screen. \_ \_ \_ \_

Use Embury regular for their title. Their primary title should be the second largest text on screen.

Use Embury regular for their secondary title. Their secondary title should be the smallest text on screen.



HER Use our logo mark as a watermark behind headlines to emphasize our brand.

Use bold outline text to emphasize key words.



Use gaussian blur to create glow around headline text, logo, and URL.